



**asco**  
ASCO INDUSTRIES



DAVID OSTERHOUT  
PROJECT BUYER AT ASCO INDUSTRIES USA



**Industry**  
Manufacturing

**Company Size**  
200+ Employees

**Location**  
Stillwater, OK

*“It really comes down to Procurify being low cost, easy to implement and readily available.”*



## **A NEW VISION FOR AN ESTABLISHED COMPANY**

In 2012 Belgian Aerospace manufacturer ASCO Industries announced the purchase of a new facility in Oklahoma with the goal of establishing a facility that could take advantage of one of the world’s biggest aerospace hubs. With a plan of eventually employing over 500 people, the new division’s first problems was dealing with a growing workforce and purchasing everything needed for day to day operations. David Osterhout and the team in Oklahoma started using Procurify to help manage this new endeavour.



## GOALS FOR A NEW DIVISION

With the announcement of the new division, the speed in which items needed to be ordered increased out of necessity. Creating a 700,000 sq ft manufacturing facility that has the ability to machine and treat aircraft components requires quite a bit of ordering. “People had requests and eventually an approved order was handed to me to handle.” explains David Osterhout, Procurement Manager at ASCO USA. “The difficulty was, primarily, in tracking the requests.” Along with a slew of other unexpected problem, simplifying the process of purchasing and receiving goods in an acceptable timeline started to become a problem that David and his team needed to solve.

## THE PROBLEMS WITH HYPER GROWTH

***“Requests were done on an excel form, or in a word document. Some of these requests could go unnoticed for months, and there was no way to track anything.”***

Like many growing companies David and his team started to encounter frustrations in simply keeping track of the amount of things that ASCO needed. “We spent a lot of time walking around trying to figure out where things were. Procurify gave us a new level of control.” Once Procurify was chosen as the tool to bring about change, it gave ASCO a full system to track it’s spend.



## THE PROCURIFY SOLUTION

Procurify helped ASCO build out better processes and ASCO continues to enjoy the benefits of using a modern cloud based spend culture solution.

After a few years of using Procurify, Procurify has worked with ASCO to build a streamlined system that has helped decision makes not only keep track of everything but also be able to check approvals and orders against budgets.

*“We spent a lot of time walking around trying to figure out where things were. Procurify gave us a new level of control.”*





*“On the purchasing end, Procurify has probably cut the time it takes issue a purchase order by about 80%.”*



*“It really comes down to Procurify being low cost, easy to implement and readily available. We didn’t need months of training or to download a bunch of software and have it configured. It was as easy, basically, as the flip of a switch and completely self-explanatory.”*

*Not using Procurify? Let us show you how to improve your spending culture*

**BOOK A DEMO**

